ANNEX 2

The following definitions apply:

"Active SIM Cards" refers to the number of SIM cards with one or more billing events in the past three months.

"Fixed Customers Active" refers to the number of customers of Retail Fixed Telecommunications Services with one or more billing events in the past three months.

"On-net calls" in relation to your network refers to calls that are originated and terminated using your own network.

"Retail Mobile Telecommunications Services" refers to any retail services (whether provided to business, Government or residential customers):

- (a) that provide voice and/or SMS services and provide the customers with the ability to place and receive calls in varying locations in, or whilst travelling over, the coverage area of the supplier's wireless radio network; and
- (b) does not include TVL landline retail services, Digi-Fixed retail services, GSM Desktop retail services, retail services provided using "SIM Box" or LCR equipment, or e-Government retail services that do not provide the customer with the ability referred to in Subparagraph (a).

"Retail Fixed Telecommunications Services" refers to any retail voice and/or SMS services (whether provided to business, Government or residential customers):

- (a) not within the above definition of Retail Mobile Telecommunications services and
- (b) that generally or invariably operate from a fixed location, and
- (c) includes TVL landline retail services, Digi-Fixed retail services, GSM desktop retail services, retail services provided using "SIM Box" or LCR equipment, VOIP services and e-Government retail services.

"Retail Mobile Data and Internet Access Services" refers to any retail services (whether provided to business, Government or residential customers):

- (a) that provide the customers with the ability to receive and send emails and access the Internet in varying locations in, or whilst travelling over, the coverage area of the supplier's wireless radio network; and
- (b) does not include data and internet access services over wireless radio networks using WiFi, WiMaX, or GSM technology that are intended to be used at fixed locations and that do not provide the customer with the ability referred to in Subparagraph (a).

"Retail Fixed Data and Internet Access Services" refers to any retail service (whether provided to business, Government or residential customers) that provide the customers with the ability to receive and send emails and access the Internet:

- (a) not within the above definition of Retail Mobile Data and Internet services and
- (b) that generally or invariably operate from a fixed location, and
- (c) includes landline (fiber or copper) Data and Internet access service (ADSL or XDSL), and services provided over wireless radio networks (WiFi, WiMax, or GSM) that are intended for fixed locations.

"Revenue" refers to total or gross revenue actually received in the period specified from the type of service specified, exclusive only of any VAT applied. As applied to a type of calls, or to SMS, "Revenue" includes revenue howsoever received for the making of the calls or the right to make calls, or the sending of SMS or right to send SMS (whether by way of a per minute, per call or per SMS charge, or by way of any other charge, such as a fixed rental or other fixed charge. All Revenue should be expressed in Vatu.

| | Monthly Data For Each Calendar Quarter From July – September 2012 |
|---|--|
| Retail Prepaid Mobile Telecommunications | |
| SMS - Number of SMS sent | |
| SMS – Revenue | |
| International Outgoing calls - Call | |
| minutes | |
| International Outgoing calls - Revenue | |
| On net calls including voicemail - Call | |
| minutes | |
| On net calls (including voicemail) – | |
| Revenue | |
| Voicemail message retrieval - | |
| Revenue | |
| Calls to other mobile network in | |
| Vanuatu - Call minutes | |
| Calls to other mobile network in | |
| Vanuatu – Revenue | |
| Calls to other fixed landline network | |
| in Vanuatu - Call minutes | |
| Calls to other fixed landline network | |
| in Vanuatu - Revenue | |
| Active SIM cards | |
| Retail Postpaid Mobile Telecommunications | Services |
| SMS - Number of SMS sent | |
| SMS - Revenue | |
| International Outgoing calls - Call | |
| minutes | |
| International Outgoing calls - Revenue | |
| On net calls including voicemail - Call | |
| minutes | |
| On net calls including voicemail – | |
| Revenue | |
| voicemail message retrieval - Revenue | |
| Calls to other mobile network in | |
| Vanuatu - Call minutes | |
| Calls to other mobile network in | |
| Vanuatu - Revenue | |

| | Monthly Data For Each Calendar Quarter From July – September 2012 |
|---|--|
| Calls to other fixed landline network | |
| in Vanuatu - Call minutes | |
| Calls to other fixed landline network | |
| in Vanuatu - Revenue | |
| Fixed Monthly charges - Revenue | |
| Bundled minutes included in postpaid | |
| plans if any - Minutes | |
| Active SIM cards | |
| Retail Postpaid Fixed Telecommunications S | Services |
| Fixed Customers (Active) | |
| Number of SIM Boxes or LCR units | |
| connected to retail customer premises | |
| Revenue (monthly and line rental) | |
| International Outgoing calls - Call | |
| minutes | |
| International Outgoing calls - Revenue | |
| On net calls including voicemail - Call | |
| minutes | |
| On net calls including voicemail - | |
| Revenue | |
| voicemail message retrieval (if | |
| charged) - Revenue | |
| Calls to other mobile network in | |
| Vanuatu - call minutes | |
| Calls to other mobile network in | |
| Vanuatu – revenue | |
| Calls to other fixed landline networks | |
| in Vanuatu - Call minutes | |
| Calls to other fixed landline networks | |
| in Vanuatu - Revenue | |
| Bundled minutes included in postpaid | |
| plans if any - Minutes | |
| Retail Prepaid Fixed Telecommunications So | ervices |
| Fixed Customers (Active) | |
| Number of SIM Boxes or LCR Units | |
| connected to retail customer premises | |
| Revenue (monthly line rental) | |

| International Outgoing calls - Call minutes International Outgoing calls - Revenue On net calls including voicemail - Call minutes On net calls including voicemail - Revenue Voicemail message retrieval - revenues Calls to other mobile network in Vanuatu - call minutes Calls to other mobile network in Vanuatu - revenue Calls to other Fixed landline network in Vanuatu - revenue Calls to other Fixed landline network in Vanuatu - Revenue Retail Postpaid Fixed Data and Internet Access Services Revenue ADSL/XDSL landline subscribers - Vatu Number of active ADSL/XDSL landline subscribers Revenue dial-up fixed data and internet subscribers - Vatu Number of active dial-up fixed data and internet subscribers | | Monthly Data For Each Calendar Quarter From July – September 2012 |
|--|---|--|
| International Outgoing calls - Revenue On net calls including voicemail - Call minutes On net calls including voicemail - Revenue Voicemail message retrieval - revenues Calls to other mobile network in Vanuatu - call minutes Calls to other mobile network in Vanuatu - revenue Calls to other Fixed landline network in Vanuatu - Call minutes - Calls to other Fixed landline network in Vanuatu - Revenue Retail Postpaid Fixed Data and Internet Access Services Revenue ADSL/XDSL landline subscribers - Vatu Number of active ADSL/XDSL landline subscribers Revenue dial-up fixed data and internet subscribers - Vatu Number of active dial-up fixed data | International Outgoing calls - Call | |
| On net calls including voicemail - Call minutes On net calls including voicemail - Revenue Voicemail message retrieval - revenues Calls to other mobile network in Vanuatu - call minutes Calls to other mobile network in Vanuatu - revenue Calls to other Fixed landline network in Vanuatu - Call minutes - Calls to other Fixed landline network in Vanuatu - Revenue Retail Postpaid Fixed Data and Internet Access Services Revenue ADSL/XDSL landline subscribers - Vatu Number of active ADSL/XDSL landline subscribers Revenue dial-up fixed data and internet subscribers - Vatu Number of active dial-up fixed data | minutes | |
| minutes On net calls including voicemail - Revenue Voicemail message retrieval - revenues Calls to other mobile network in Vanuatu - call minutes Calls to other mobile network in Vanuatu - revenue Calls to other Fixed landline network in Vanuatu - Call minutes - Calls to other Fixed landline network in Vanuatu - Revenue Retail Postpaid Fixed Data and Internet Access Services Revenue ADSL/XDSL landline subscribers - Vatu Number of active ADSL/XDSL landline subscribers Revenue dial-up fixed data and internet subscribers - Vatu Number of active dial-up fixed data | International Outgoing calls - Revenue | |
| On net calls including voicemail - Revenue Voicemail message retrieval - revenues Calls to other mobile network in Vanuatu - call minutes Calls to other mobile network in Vanuatu - revenue Calls to other Fixed landline network in Vanuatu - Call minutes - Calls to other Fixed landline network in Vanuatu - Revenue Retail Postpaid Fixed Data and Internet Access Services Revenue ADSL/XDSL landline subscribers - Vatu Number of active ADSL/XDSL landline subscribers Revenue dial-up fixed data and internet subscribers - Vatu Number of active dial-up fixed data | On net calls including voicemail - Call | |
| Revenue Voicemail message retrieval - revenues Calls to other mobile network in Vanuatu - call minutes Calls to other mobile network in Vanuatu - revenue Calls to other Fixed landline network in Vanuatu - Call minutes - Calls to other Fixed landline network in Vanuatu - Call minutes - Calls to other Fixed landline network in Vanuatu - Revenue Retail Postpaid Fixed Data and Internet Access Services Revenue ADSL/XDSL landline subscribers - Vatu Number of active ADSL/XDSL landline subscribers Revenue dial-up fixed data and internet subscribers - Vatu Number of active dial-up fixed data | minutes | |
| Voicemail message retrieval - revenues Calls to other mobile network in Vanuatu - call minutes Calls to other mobile network in Vanuatu - revenue Calls to other Fixed landline network in Vanuatu - Call minutes - Calls to other Fixed landline network in Vanuatu - Revenue Retail Postpaid Fixed Data and Internet Access Services Revenue ADSL/XDSL landline subscribers - Vatu Number of active ADSL/XDSL landline subscribers Revenue dial-up fixed data and internet subscribers - Vatu Number of active dial-up fixed data | On net calls including voicemail - | |
| Calls to other mobile network in Vanuatu - call minutes Calls to other mobile network in Vanuatu - revenue Calls to other Fixed landline network in Vanuatu - Call minutes - Calls to other Fixed landline network in Vanuatu - Revenue Retail Postpaid Fixed Data and Internet Access Services Revenue ADSL/XDSL landline subscribers - Vatu Number of active ADSL/XDSL landline subscribers Revenue dial-up fixed data and internet subscribers - Vatu Number of active dial-up fixed data | Revenue | |
| Calls to other mobile network in Vanuatu - call minutes Calls to other mobile network in Vanuatu – revenue Calls to other Fixed landline network in Vanuatu - Call minutes - Calls to other Fixed landline network in Vanuatu - Revenue Retail Postpaid Fixed Data and Internet Access Services Revenue ADSL/XDSL landline subscribers – Vatu Number of active ADSL/XDSL landline subscribers Revenue dial-up fixed data and internet subscribers – Vatu Number of active dial-up fixed data | Voicemail message retrieval - | |
| Vanuatu - call minutes Calls to other mobile network in Vanuatu - revenue Calls to other Fixed landline network in Vanuatu - Call minutes - Calls to other Fixed landline network in Vanuatu - Revenue Retail Postpaid Fixed Data and Internet Access Services Revenue ADSL/XDSL landline subscribers - Vatu Number of active ADSL/XDSL landline subscribers Revenue dial-up fixed data and internet subscribers - Vatu Number of active dial-up fixed data | revenues | |
| Calls to other mobile network in Vanuatu – revenue Calls to other Fixed landline network in Vanuatu - Call minutes - Calls to other Fixed landline network in Vanuatu - Revenue Retail Postpaid Fixed Data and Internet Access Services Revenue ADSL/XDSL landline subscribers – Vatu Number of active ADSL/XDSL landline subscribers Revenue dial-up fixed data and internet subscribers – Vatu Number of active dial-up fixed data | Calls to other mobile network in | |
| Vanuatu – revenue Calls to other Fixed landline network in Vanuatu - Call minutes - Calls to other Fixed landline network in Vanuatu - Revenue Retail Postpaid Fixed Data and Internet Access Services Revenue ADSL/XDSL landline subscribers – Vatu Number of active ADSL/XDSL landline subscribers Revenue dial-up fixed data and internet subscribers – Vatu Number of active dial-up fixed data | Vanuatu - call minutes | |
| Calls to other Fixed landline network in Vanuatu - Call minutes - Calls to other Fixed landline network in Vanuatu - Revenue Retail Postpaid Fixed Data and Internet Access Services Revenue ADSL/XDSL landline subscribers - Vatu Number of active ADSL/XDSL landline subscribers Revenue dial-up fixed data and internet subscribers - Vatu Number of active dial-up fixed data | Calls to other mobile network in | |
| in Vanuatu - Call minutes - Calls to other Fixed landline network in Vanuatu - Revenue Retail Postpaid Fixed Data and Internet Access Services Revenue ADSL/XDSL landline subscribers - Vatu Number of active ADSL/XDSL landline subscribers Revenue dial-up fixed data and internet subscribers - Vatu Number of active dial-up fixed data | Vanuatu – revenue | |
| Calls to other Fixed landline network in Vanuatu - Revenue Retail Postpaid Fixed Data and Internet Access Services Revenue ADSL/XDSL landline subscribers – Vatu Number of active ADSL/XDSL landline subscribers Revenue dial-up fixed data and internet subscribers – Vatu Number of active dial-up fixed data | Calls to other Fixed landline network | |
| in Vanuatu - Revenue Retail Postpaid Fixed Data and Internet Access Services Revenue ADSL/XDSL landline subscribers – Vatu Number of active ADSL/XDSL landline subscribers Revenue dial-up fixed data and internet subscribers – Vatu Number of active dial-up fixed data | in Vanuatu - Call minutes - | |
| Retail Postpaid Fixed Data and Internet Access Services Revenue ADSL/XDSL landline subscribers – Vatu Number of active ADSL/XDSL landline subscribers Revenue dial-up fixed data and internet subscribers – Vatu Number of active dial-up fixed data | Calls to other Fixed landline network | |
| Revenue ADSL/XDSL landline subscribers – Vatu Number of active ADSL/XDSL landline subscribers Revenue dial-up fixed data and internet subscribers – Vatu Number of active dial-up fixed data | in Vanuatu - Revenue | |
| subscribers – Vatu Number of active ADSL/XDSL landline subscribers Revenue dial-up fixed data and internet subscribers – Vatu Number of active dial-up fixed data | | ess Services |
| Number of active ADSL/XDSL landline subscribers Revenue dial-up fixed data and internet subscribers – Vatu Number of active dial-up fixed data | | |
| landline subscribers Revenue dial-up fixed data and internet subscribers – Vatu Number of active dial-up fixed data | | |
| Revenue dial-up fixed data and internet subscribers – Vatu Number of active dial-up fixed data | | |
| internet subscribers – Vatu Number of active dial-up fixed data | | |
| Number of active dial-up fixed data | - | |
| | | |
| and internet subscribers | Number of active dial-up fixed data | |
| | and internet subscribers | |
| Revenue fixed wireless (WiFi, | Revenue fixed wireless (WiFi, | |
| WiMax, GSM) data and internet | , | |
| subscribers - Vatu | | |
| Number of active fixed wireless | | |
| (WiFi, WiMax, GSM) data and | , , , | |
| internet subscribers - subscribers | | |
| Revenue leased lines - Vatu | Revenue leased lines - Vatu | |
| Number of leased lines (landline) - | · · · · · · · · · · · · · · · · · · · | |
| leased lines | leased lines | |
| Number of leased lines (wireless) - | * | |
| leased lines | leased lines | |

| | Monthly Data For Each Calendar Quarter From July – September 2012 | |
|--|--|--|
| Retail Prepaid Fixed Data and Internet Acco | | |
| Revenue from active ADSL/XDSL | | |
| fixed line customers – Vatu | | |
| Number of active ADSL/XDSL fixed | | |
| line customers | | |
| Revenue active dial-up fixed line data | | |
| and internet customers – Vatu | | |
| Number of active dial-up fixed line | | |
| data and internet customers | | |
| Revenue fixed wireless data and | | |
| internet prepaid cards sold – Vatu | | |
| Number of prepaid cards sold fixed | | |
| wireless data and internet customers – | | |
| prepaid cards | | |
| Number of hours of prepaid cards sold | | |
| fixed wireless data and internet | | |
| customers – hours of prepaid cards | | |
| sold | | |
| Revenue leased lines - Vatu | | |
| Number of leased lines (landline) - | | |
| leased lines | | |
| Number of leased lines (wireless) - | | |
| leased lines | | |
| Retail Postpaid Mobile Data and Internet Access Services | | |
| Revenue mobile data and internet | | |
| subscribers – Vatu | | |
| Number of mobile data and internet | | |
| subscribers – Subscribers | | |
| Retail Prepaid Mobile Data and Internet Ac | cess Services | |
| Revenue mobile data and internet | | |
| subscribers – Vatu | | |
| Number of active mobile data and | | |
| internet subscribers – Subscribers | | |